

What's New at Southern Wine & Spirits

New from Cameron Hughes

Introducing the CAM Collection: Over the past 10 years, Cameron Hughes has built a reputation for delivering the best values in the wine business. An outspoken consumer advocate, Cameron now offers the CAM Collection: excellent everyday wines that are affordable and available vintage to vintage. These wines reflect Cam's personality: sophisticated, complex, approachable. The Chardonnay and Cabernet Sauvignon are sourced from top appellations in California that represent the nexus of quality and value.

CAM Collection 2012 Cabernet Sauvignon, Lake County – Cassis, graphite, violet-tinged blackberry and mocha aromas leap from the glass. Great complexity continues to unfold, including nuances of menthol and chocolate. Dense and full-bodied on the palate with a solid core of cassis and blackberry with pretty high-toned raspberry notes and stellar structure.

CAM Collection 2012 Chardonnay, Monterey County – Honeysuckle, citrus oil, and vetiver aromas with sweet vanilla bass notes. The rich creamy palate texture meshes seamlessly with stone fruit and lemon balm in a wonderfully proportioned wine that lingers.

Della Robbia Rosso: Rich, juicy flavors of black cherry, strawberry framboise and plum come together seamlessly in this semi-sweet red wine with a lively finish that is clean and refreshing inviting sip after sip. Della Robbia semi-sweet wine has a natural carbonation through the fermentation process and its high natural acidity plus low pH gives it the perfect balance of sweetness and taste.



New from Dreyfus Ashby

Dopff & Irion Crémant Rosé Brut NV: A dry and elegant wine, pink with tinges of

orange. The bouquet is full of red berry fruit. Lively, round and elegant on the palate, it is a harmonious wine with pleasant, long-lasting aromas. Crémant Brut Rosé makes a refined apéritif or cocktail wine and is ideal for receptions. Its freshness and finesse makes it a wine to be drunk throughout a meal, even with dessert.

Dopff & Irion Double Impact NV: A perfect balance of flavors, combining the vivacity and the minerality of Riesling with the richness of Pinot Gris. This wine is a brilliant golden color. Ample, well-ripened and mellow, it exhales notes of fresh citrus fruit, lemon marmalade, orange peel and mild spices. Citrus fruit and pineapple flavors burst on the palate. This wine is especially impressive in terms of balance and offers plenty of length on the finish. Well-structured, it is at once rich and refined. Its attack is present with heaps of freshness and minerality. Full with good long lasting fruit.

Joseph Drouhin Mâcon-Lugny 2012: (Tasting note by Véronique Boss-Drouhin) "The colour of the Mâcon-Lugny is bright and limpid. The nose is floral and fruity, with hints of white flowers, apple and lemon aromas. Very straightforward and direct on the palate, as if biting into a grape. Fresh and light, with a very pleasant aftertaste."

Vintage: "We are still surprised by their precise and intense aromas. The bouquets are extremely pleasing: these wines are rich and finely balanced. Indeed these wines are so attractive and with such good fruitiness that they can be appreciated young, from now."

Marlborough Estate Reserve Sauvignon Blanc 2013: "A terrific example of classic Marlborough Sauvignon Blanc



Southern Coastal Wine VP/Portfolio Manager Dan Dionigi with owner Darcie Kent and Key Account Manager Harrison Wood of Darcie Kent Vineyards

loaded with aromas of ripe grapefruit, gooseberry and zingy passionfruit. Luscious and gently textured with flavours of attractive snowpea, capsicum and blackcurrant, with hints of lime and a slight mineral note. ...The mouthfeel is rounded with fine textures and soft acidity, but showing good depth and density of fruit weight. The flavours are rich and pungent, revealing a lusciousness and juiciness, balanced and enlivened by lacy acidity on the finish. This is an intensely rich, lush and pungent Sauvignon Blanc with a soft mouthfeel and lacy acidity." – Raymond Chan, Raymond Chan Wine Reviews, Sept. 2013

Darcie Kent Vineyards

Darcie Kent Vineyards is a family-owned and operated winery, established in 1996 as a single block vineyard in Livermore. Until summer of 2013 part of a large corporate portfolio, the winery returned to being family-owned, deciding to go back to its roots and concentrate on what it does best, making vineyard-focused, quality-driven, artistically-inspired wines designed especially for on-premise. Fall 2013 saw the first true harvest of their new estate vineyards and the release of their high tier wines. The company is now shipping directly from a new warehouse.

The winery practices sustainable vineyard management. The estate wines are harvested by hand. Each year sees an investment in new oak barrels, state-of-the-art equipment and the highly skilled winemaking team.

Now, Darcie Kent is transitioning from Central Coast Cabernet Sauvignon and Merlot and to vineyard-focused Merlot, Chardonnay and Madden Ranch Cabernet Sauvignon. From here on, there will be only nine core SKUs – three each restau-



Southern VP/GM Steve Noorlun welcomes John L. Rivers IV, Managing Partner-Global Sales for Tequilera Ocho Mesas, producers of Julio César Chávez Tequila.

rant, mid-tier (both on-premise exclusive) and high-tier (available on a limited basis for fine wine retail.

Restaurant tier – Unoaked Chardonnay, Picazo Merlot and Madden Ranch Cabernet Sauvignon

Mid tier – Rava Blackjack Vineyard Grüner Veltliner and Sauvignon Blanc, and Madden Ranch Petite Sirah

High tier – DeMayo Chardonnay, Monterey Pinot Noir and Crown Block Merlot Red Blend

Julio César Chávez Tequila

Julio César Chávez, a six-time World Champion boxer, turns his attention from winning title fights to developing world-class tequilas. “Just as an agave plant takes many years of nurturing and cultivating, so did my boxing career. As a six-time world boxing champion, I often times compared my success to the lifecycle of an agave and how it was not a quick process, but one that took many years to reach full maturity. I feel proud to say my path was not easy, but with hard work and dedication, I became a Mexican boxing legend. Now that my boxing career is over, I’m focused on developing a world-class tequila. I am proud of my tequila, and I want to share it with the world! “A champion enters a new ring.” – J. C. Chávez

Julio César Chávez Blanco is distilled in small batches from 100% estate grown blue agave. Crisp and clear, it is renowned for its smoothness and mixability, and offers a direct representation of agave flavor in its most untouched form.

Color: Clear

Aroma: Crisp, fresh, vegetal and citrus notes, agave-forward

Taste: Crisp, fresh agave-forward, with notes of vanilla and spicy dry finish

Julio César Chávez Reposado is aged more than six months in oak barrels, longer than most Reposados. The extra aging results in a tantalizing balance of agave and oak, with a color like natural golden hay.

Color: Natural golden hay

Aroma: Clean, agave-forward, with notes of vanilla

Taste: Clean, agave-forward, with notes of vanilla, toasted oak and a slight spice finish

New Brands from Vin Divino

Beronia, Rioja, “Classic and Modern Rioja” – The name Beronia comes from the “Berones,” the Celtic tribe that lived in the area in the 3rd century BC. The winery was founded in 1973 by a group of friends and was purchased by Gonzalez Byass in 1982. The winery and vineyards are located in Rioja Alta. Matias Calleja, the winemaker, has been with Beronia for 25 years. The wines have been highly reviewed by *The Wine Spectator*, *Wine Advocate* and *Decanter*. Wines: Tempranillo, Crianza, Reserva, Gran Reserva*

Finca Constancia, La Mancha – Founded by Gonzalez Byass in 2001 with the first vintage in 2006, the goal was to create a single estate property combining the best soils, climates and grape varieties to show the best Spain has to offer. The vineyard is broken into 79 distinct blocks based on soil and climate, and all wines produced by Finca Constancia are estate. Wines: Altozano Verdejo-Sauvignon, Altozano Tempranillo*

Gonzalez Byass Sherries, Jerez, “Icon of Jerez” – Founded in 1835 by Manuel M. Gonzalez, Gonzales Byass is still owned by the Gonzalez family. The winery owns 461 hectares and controls an additional 543 hectares through long term contracts, all in Jerez Superior. 90% of their vineyards are Palomino and 10% are Pedro Ximenez. Gonzalez Byass controls more than 10% of the DO Jerez-Xeres Sherry.

Gonzales Byass makes both Fino (biological aging with 15.5% alc) and Oloroso (oxidative aging with higher alc.) using the Solera method. Wines: Tio Pepe Fino, Vina AB Amontillado, Alfonso Oloroso, Solera 1847, Nectar, Noe, Del Duque*

Vilarnau, Cava, Penèdes – Vilarnau has produced Cava since 1949 and was

purchased by Gonzalez Byass in 1982; the name comes from the old Vilarnau castle. The current Vilarnau winery was opened in 2005. Vilarnau was the first winery in the area to plant Pinot Noir. Vilarnau uses the Chardonnay, Pinot Noir, Macabeo, Parellada and Xarel-lo varieties. All Vilarnau wines are aged a minimum of 12 months; Brut NV could be classified as a Reserva when released. Wine: Brut NV*

Vinas del Vero, Somontano, Spain, “Land of Diversity”

– Somontano translates to “foot of the mountains” just as Piedmont does in Italian. Gonzalez Byass owns three estates in Somontano, Vinas del Vero, Secastilla and Blecua. Somontano has 4,500 hectares under vine as opposed to Rioja’s 68,000, yet it controls 55% of the exports from Somontano. Vinas del Vero is named after the Vero river, which runs through the vineyards.

Vinas del Vero was established in Somontano in 1986 and owns 632 hectares of vineyards. Secastilla is an estate with a Mediterranean climate at 2,500 ft. in a protected valley with rocky soil. Wines: Vinas del Vero Chardonnay, Vinas del Vero Grenache-Syrah, Vinas del Vero Crianza, Secastilla Miranda Blanco, Secastilla Miranda Tinto*

* May not be a complete list of wines available

New Flavors from Daily's

From the leader in frozen pouch sales! Daily's introduces two NEW flavors to the highly successful Tropical pouch line:

Mango Tango Margarita – Mango and tangerine are perfectly blended into a refreshing, juicy margarita. Mango is an extremely popular and highly incremental flavor profile. (IRI panel 6/24/13)

Jamaican Smile – You can't help but smile with the refreshingly smooth blend of strawberry, banana, and pineapple. Banana adds a new flavor profile to the line.

